

## **Smart Tools for Decision Maker Psychological Profiling**

Psychology has always used tools to improve effectiveness and classification. Tests, scales, genograms, contextual observations, assessments, all of them had been seen with some kind of distrust by the time they emerged. Now, new tools are coming, and they need to prove their worth. In this speech, it is presented a computational approach, based on machine intelligence, used for creating a profile of decision makers. It implements a so-called Systemic-Linking Method, which was developed in a school of family psychotherapy, experimented at a social clinic over 25 years.

Flavio Luis de Mello